

B2B Industrial Packaging Announces Best Customer Service for Construction, Agriculture, Other Industries

With their mission to continue as the best packaging service provider, B2B Industrial Packaging just announced no-cost value-add services for their clients.

ADDISON, ILL., UNITED STATES, June 19, 2018 /EINPresswire.com/ -- In conjunction with their mission to continue as the best packaging service provider for construction, agriculture and other industry applications, B2B Industrial Packaging just announced a set of no-cost value-add services for their clients.

B2B Industrial Packaging President Bill Drake said, "We are now the fastest growing packaging company in the U.S. and we arrived here through exceptional client service. While we have been providing most of these services since the day we were founded, we wanted to quantify them to show clients that we hold ourselves accountable to these standards." The company's Best Service, Best Solutions Value-Add Services include:

1. Initial Cost-Saving Consultation. Packaging specialists audit the lineup of existing products and services in an effort to save money and improve productivity. The company will then develop and implement the most cost-effective packaging solution.

2. Vendor Managed Inventory and Replenishment.

Among the many related services they offer is inventory on consignment. For example, they can ship a full pallet of product at a time and invoice based on what is actually used each month. This means clients never have to worry about running out. It makes sense from both cost and productivity perspectives.

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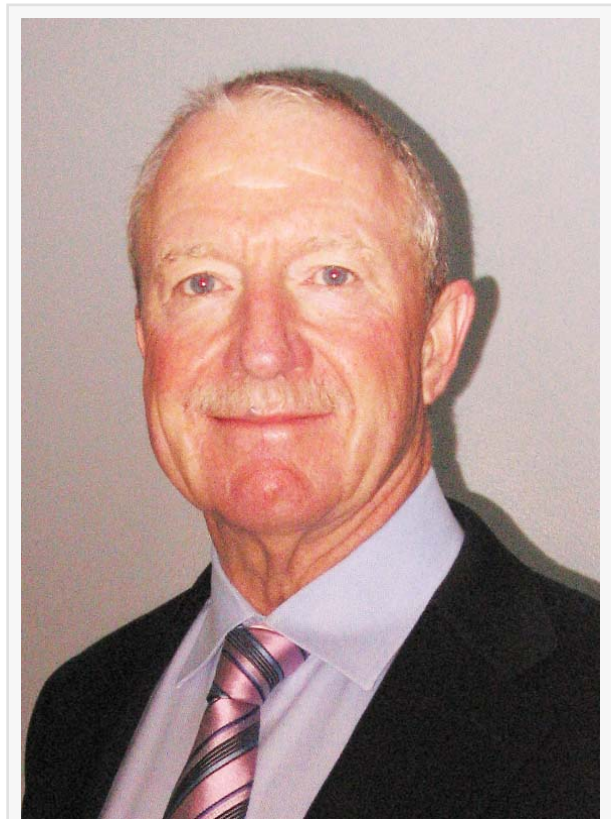
These are certainly not the limit of the services we provide. But they do serve as our promise to exceed the standards set by our competitors.”

*B2B Industrial Packaging
President Bill Drake*

3. Special Product Promotions. The company's strong relationships with vendor partners means the best possible prices and access to special price incentives that competitors cannot offer.

4. Partner Expertise. They work with only the best quality brands and have access to top manufacturers' sales reps for even more specialized expertise.

5. Access to Industry-Leading Tool and Equipment Repair. Free estimates and fast, expert tool and equipment repair. The service is available onsite in 16 major metro areas across the country or at one of the company's two strategically located repair facilities. The company also offers loaner tools



B2B Industrial Packaging President Bill Drake

and used tool buyback.

6. Next Day Delivery: If the products are in stock, anything ordered by 2 p.m. will arrive the next day.

“These are certainly not the limit of the services we provide,” Drake said. “But they do serve as our promise to exceed the standards set by our competitors.”

Servicing more than 6,000 active clients, B2B Industrial Packaging sells a full range of packaging equipment and supplies including steel strapping, stretch film, and fasteners to clients throughout the U.S. and Mexico. B2B Industrial Packaging is unique in that it also operates three state-of-the-art strapping and fastener tool repair facilities that service the entire U.S. Headquarters are in Addison, Ill. with additional locations in Fort Worth, Texas; Houston; Oakland, Calif.; Los Angeles; Portland, Ore.; Eugene, Ore.; and Seattle. To contact B2B Industrial Packaging, call 1-877-222-5747, email Caitlin Montgomery at cmontgomery@b2bind.com, or visit www.B2BInd.com.

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