

# Top Industrial Packaging, Equipment, Tool Supplier B2B Industrial Packaging Now Largest Privately Held Chicago Company

*B2B Industrial Packaging just announced that it has been included in this year's Crain's List of the Largest Privately Held Companies in the Chicago Area*

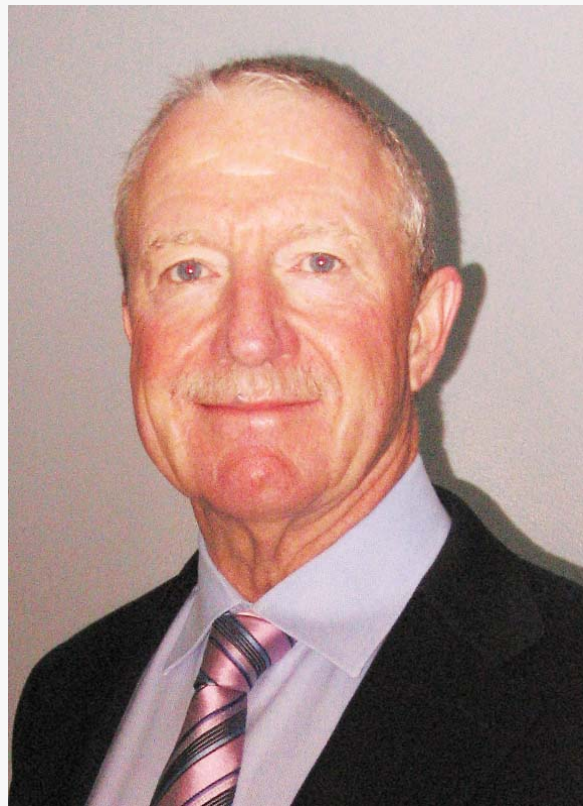
ADDISON, ILL., UNITED STATES, May 22, 2018 /EINPresswire.com/ -- As a top industrial packaging, equipment and tool supplier, B2B Industrial Packaging just announced that it has been included in this year's Crain's List of the Largest Privately Held Companies in the Chicago Area—joining ranks with State Farm, Ace Hardware and affiliate ITsavvy. B2B Industrial Packaging brought in more than \$53 million in 2017 and grew 258 percent in the last 5-year period. This is the company's first year on the list.

Crain's 2018 exclusive ranking of the largest privately held companies in the Chicago area is based on previous year revenue. A partial list was published in the April 23 issue of Crain's. .

B2B Industrial Packaging's growth is the pay-off for strategically smart moves the company has made, such as the successful integration of multiple acquisitions including: Alpine Packaging in Oregon, Western Metals and Pac Fast in California; and the Lesker Corporation and Anasco, Inc. in Illinois.

B2B Industrial Packaging President Bill Drake said, "We have been experiencing much higher growth than competitors in our industry, not just because of acquisitions, but also due to an extremely high client retention rate, experienced account representatives with packaging expertise and strong vendor partnerships."

Other growth drivers include expansion in the company's existing markets, expansion into new verticals, the continuous introduction of new products, and a focus on improving operational efficiency. On average, the organizations in the list grew revenue 8.6 percent over the previous year, brought in a total of more than \$369 billion in revenue and currently employ more than 179,000 people in Chicago and the surrounding six-county area.



B2B Industrial Packaging President Bill Drake



The full list is available online at:

<http://www.chicagobusiness.com/article/999999999/DATA/50001641/privately-held-companies-2018>

Servicing more than 6,000 active clients, B2B Industrial Packaging sells a full range of packaging equipment and supplies including steel strapping, stretch film, and fasteners to clients throughout the U.S. and Mexico. B2B Industrial Packaging is unique in that it also operates three state-of-the-art strapping and fastener tool repair facilities that service the entire U.S. Headquarters are in Addison, Ill. with additional locations in Fort Worth, Texas; Houston; Oakland, Calif.; Los Angeles; Portland, Ore.; Eugene, Ore.; and Seattle. To contact B2B Industrial Packaging, call 1-877-222-5747, email Caitlin Montgomery at [cmontgomery@b2bind.com](mailto:cmontgomery@b2bind.com), or visit [www.B2BInd.com](http://www.B2BInd.com).

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