

# Legacy Healthcare wins Customer Success Award at Advantage 2017

*Discover how our client, Legacy Healthcare Services, made their way to the top to win 1 of 6 Customer Success Awards this year!*

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This year, at the 2017 Sage Intacct Advantage Conference in Las Vegas, six organizations around the country were announced as winners of the Sage Intacct Customer Success Award. We are thrilled to announce that one of those companies was Legacy Healthcare Services, a client of Massey Consulting.



Legacy Healthcare is a senior healthcare services organization that operates through a complex multi-service and multi-location set up. With corporate offices located in Raleigh, NC and other locations spanning across 12 states (and D.C), Legacy produces both rehabilitative and preventative services that emphasize health and fitness education.

## The Transition

When Jay Huffman, Legacy's CFO, reached out to Massey Consulting, the financial team was enduring troubled workdays due to the weight of Microsoft Dynamics GP's limitations. Producing over 300 financial statements per month, Legacy's complex financial requirements were too much for Microsoft Dynamics' general ledger.

Additionally, Legacy was running an edition of Dynamics GP that was seven years old, meaning they could not take advantage of today's most common accounting features, including integrations with other systems, complex reporting, and greater flexibility. The staff spent too much insufficient time using Excel to compile reports and enter data manually, which in turn, put them behind with other every-day tasks.

Because of the fast-paced flourishment and development of Legacy Healthcare, along with their quick expansion across the country, it was clear that their financial team was in dire need of a software solution that could flex and grow with Legacy's business complexities.

Huffman met with Massey Consulting and learned that moving to the cloud with Sage Intacct would essentially help Legacy Healthcare proactively head down the road of success. Massey was able to understand and relate to Legacy's business needs by offering an overall idea of the benefits the business would see if they converted to Sage Intacct.

"The reporting capabilities and general efficiencies have won everyone over. There were some skeptics, however, they have all converted," said Huffman.

Results with Sage Intacct:

Return on investment 410%  
60% reduction in month-end close time  
2x faster planning-to-actuals process  
Production of financial reports in minutes instead of days

Massey Consulting congratulates our client, Legacy Healthcare, for winning the Customer Success Award. We are excited to see Legacy's future business accomplishments and advancements as they continue to represent a model of innovation and prevail as a wonderful industry leader. There is nothing holding them back now!

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