

BigMainStreet.com launches the Experiential Online Business Courses in USA

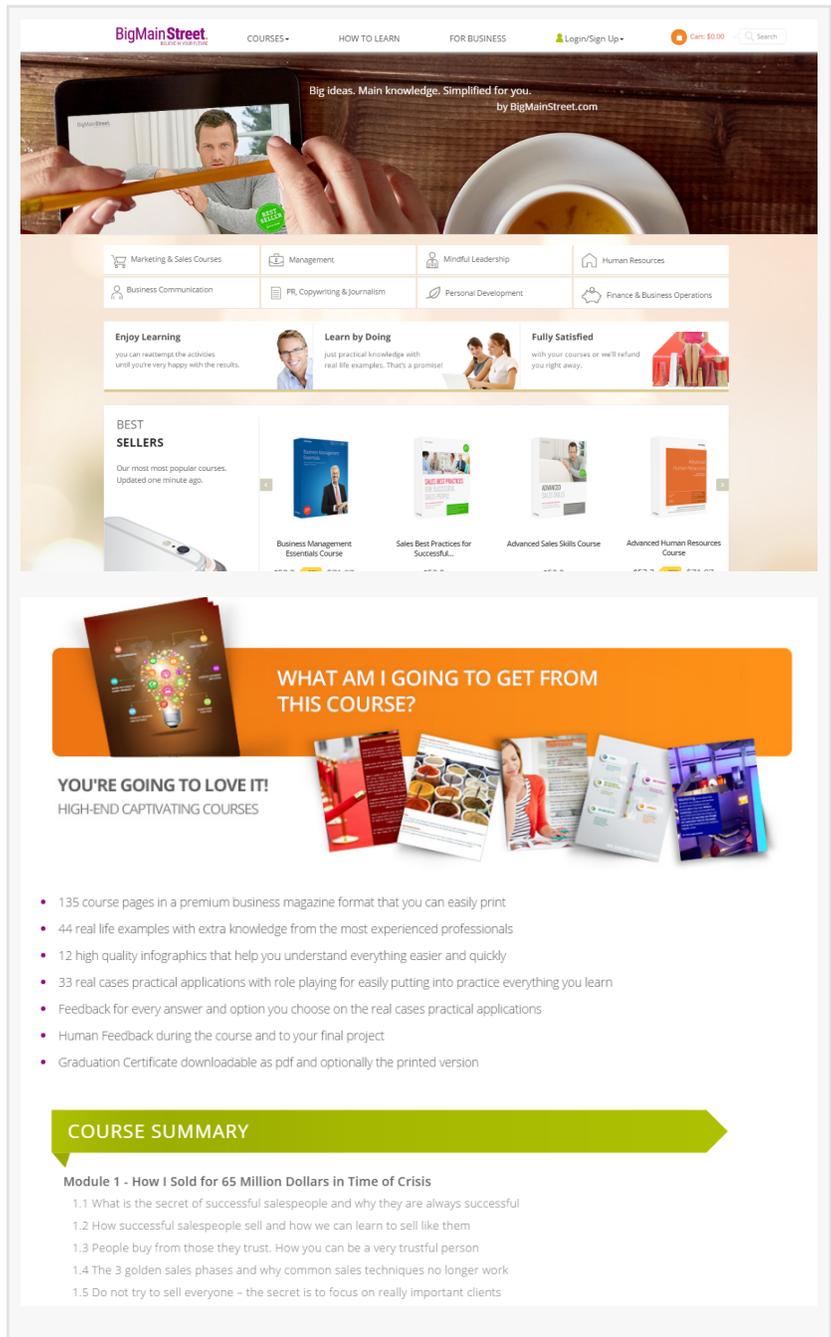
BigMainStreet.com launches the experiential online business courses in USA, as a reliable alternative to what companies really need from their employees.

NEW YORK, NEW YORK, UNITED STATES OF AMERICA, September 16, 2016 /EINPresswire.com/ -- We all know that there is a significant gap between the knowledge people get during their academic or formal studies and the knowledge they actually need in the real life in order to perform at their jobs.

As PhD Roger Schank said “what has been done before in education at all levels has been a lot of telling, followed by quizzes, to see if a student/trainee can temporarily memorize what they just read or heard“. Online learning should be realistic and engaging, giving the possibility of doing mistakes and encouraging students to see things in a new way after that.

To continue Shank’s statement, until now the online courses consisted more in boring video-lectures mimicking as something new and hi-tech and in fact being the same obsolete method of listening or watching someone who just speaks about something that eventually we will forget until the end of the day.

Because the time for a different approach has come, London School of Business and Communication is launching BigMainStreet.com in USA. BigMainStreet transformed online learning providing premium online business courses with astonishing content and every page brings the excitement, the curiosity and the pleasure of discovering new things. The knowledge is clear, concise and as simple as the text in a magazine and the learning style is direct and to the point, using an easy and accessible language for all.



The screenshot displays the BigMainStreet.com website. At the top, there is a navigation bar with 'COURSES', 'HOW TO LEARN', 'FOR BUSINESS', 'Login/Sign Up', and 'Cart \$0.00'. The main banner features a person using a tablet with the text 'Big Ideas. Main knowledge. Simplified for you. by BigMainStreet.com'. Below the banner are several course categories: Marketing & Sales Courses, Management, Mindful Leadership, Human Resources, Business Communication, PR, Copywriting & Journalism, Personal Development, and Finance & Business Operations. A section titled 'Enjoy Learning' highlights 'Learn by Doing' and 'Fully Satisfied' benefits. The 'BEST SELLERS' section lists four courses: Business Management Essentials Course, Sales Best Practices for Successful..., Advanced Sales Skills Course, and Advanced Human Resources Course. A large orange banner asks 'WHAT AM I GOING TO GET FROM THIS COURSE?' and lists 'YOU'RE GOING TO LOVE IT! HIGH-END CAPTIVATING COURSES'. Below this, a list of benefits includes 135 course pages in a premium business magazine format, 44 real life examples, 12 high quality infographics, 33 real cases practical applications, feedback for every answer, human feedback during the course, and a graduation certificate. A green arrow points to the 'COURSE SUMMARY' section, which details 'Module 1 - How I Sold for 65 Million Dollars in Time of Crisis' with five sub-points.

WHAT AM I GOING TO GET FROM THIS COURSE?

YOU'RE GOING TO LOVE IT!
HIGH-END CAPTIVATING COURSES

- 135 course pages in a premium business magazine format that you can easily print
- 44 real life examples with extra knowledge from the most experienced professionals
- 12 high quality infographics that help you understand everything easier and quickly
- 33 real cases practical applications with role playing for easily putting into practice everything you learn
- Feedback for every answer and option you choose on the real cases practical applications
- Human Feedback during the course and to your final project
- Graduation Certificate downloadable as pdf and optionally the printed version

COURSE SUMMARY

Module 1 - How I Sold for 65 Million Dollars in Time of Crisis

- 1.1 What is the secret of successful salespeople and why they are always successful
- 1.2 How successful salespeople sell and how we can learn to sell like them
- 1.3 People buy from those they trust. How you can be a very trustful person
- 1.4 The 3 golden sales phases and why common sales techniques no longer work
- 1.5 Do not try to sell everyone – the secret is to focus on really important clients

For example, at the Management Course, students first play the Assistant Manager role, then they are a Department Manager and finally a CEO, in each role resolving real cases applying the practical knowledge acquired during the courses.

At <https://www.bigmainstreet.com> there are over 30 majors in Management, Human Resources, Leadership, Marketing, Sales, Banking & Business Communication specially tailored for the USA trainees. For early bird enrollments until 1st October, USA trainees get a 25% discount on selected courses.

Chris Bennet, Marketing Manager at BigMainStreet.com gives us insights on the learning model saying: "Unlike the MOOCs where anyone can become a lecturer, we provide you only verified knowledge from the most experienced professionals and experts. We don't give you a course and leave you on your own with the so-called "lifetime access", meaning you can attend and complete it sometime in this lifetime. We know that you want to achieve your goals faster not just someday in a lifetime. So, you don't need another lifetime course you won't take part in. Our online courses take 8 to 12 weeks and you can learn in a short time the things you've always thought hard and difficult to understand."

After finishing their courses, students can download their diploma and transcripts and can also order the printed International Certification offered by London School of Business and Communication.

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This press release can be viewed online at: <http://www.einpresswire.com>

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