

## Digiweb Media Focuses On Helping Wollongong Businesses To Grow Through Online Media

WOLLONGONG, NSW, AUSTRALIA, May 17, 2016 /EINPresswire.com/ -- Digiweb Media is a leading Wollongong web design and digital marketing company with a unique approach in helping their clients, who are mostly small and medium businesses located in Wollongong and the Illawarra area. They also work with nationwide and global clients, although the spokesperson of Digiweb affirms that their main mission is to always help local businesses first.

"We started our business in Wollongong and although we currently have national and global clients, our main focus is



always to help local businesses first. There are still a lot of potentials for Wollongong businesses to grow even bigger by utilising the online media. Unfortunately still there are many local businesses who do not realise the growth potential, and it is our mission to educate and help them to gain even larger market presence both locally and nationally", said Digiweb Media's spokesperson.

Digiweb Media focuses on holistic online marketing solutions for their clients. Instead on only focusing on website design or graphic design, or only focusing on marketing the online portfolio of their clients, Digiweb Media provides a total end-to end solution in the digital marketing realm.

"When a business comes to us and say that they need a website, whether it is a basic business website or a full-fledged e-commerce online store, we do not just build it for them. There are too many websites that just exist but barely the potential customers know about them. Our goal is not just to create a website for a customer, but reaching the previously unreached target market locally, nationally or even globally. To achieve this, effective and measurable marketing strategies need to be put in place, and that is what we do really well".

When asked what are some of the online marketing strategies employed by Digiweb, the spokesperson responded, "Digiweb Media is a full service digital marketing agency. We do not want to claim that we are <u>SEO expert</u> or PPC expert or social media expert. Instead, we sit down with each one of our clients to understand the challenges that they are facing and the goals they want to achieve, and then crafted the most effective marketing solutions together. The ability to track the campaign result is very important and it is one major thing that distinguishes us from other marketing companies. All the strategies that we use, whether it is SEO (Search Engine Optimisation), PPC (Pay-Per-Click) online advertising, social media marketing, or other forms of marketing such as video and email marketing, are all trackable to ensure a positive ROI or achieved brand awareness. Marketing campaigns which are not trackable are basically a waste of money".

To find out more about Digiweb Media, contact them on <a href="http://www.digiwebmedia.com.au/">http://www.digiwebmedia.com.au/</a>

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