# NewGen Business Solutions Announces CPQ platform integrated with NetSuite Accounting Software

/EINPresswire.com/ NewGen Business Solutions has announced a new software platform to configure, price and quote (CPQ) products with the NetSuite accounting software in Chicago. The NetSuite integration at Chicago-based NewGen allows users to improve their efficiency in selling and processing orders.

NAPERVILLE, IL -- NewGen Business Solutions is offering a new CPQ package to their NetSuite business software solutions offerings. The application is Configure One's Concept Enterprise Product Configurator (www.configureone.com), which integrates seamlessly with NetSuite to help businesses improve their selling and order processing procedures. The application allows for greater customization of products and services.

"The Concept Enterprise Product Configurator and NetSuite are already being used with great success in many industries including, manufacturing, distribution, and high technology. NewGen clients will find the software to be intuitive and easy to use. This software will be extremely helpful for any NetSuite user that offers configurable products and services," noted Richard Kostopoulos, President and CEO, NewGen Business Solutions (www.newgennow.com).

NetSuite is a cloud-based business management solution that includes web-based Accounting/ERP, CRM, Inventory and Ecommerce software solutions. NewGen offers complete NetSuite integration in Chicago, which helps their clients connect across multiple departments internally and with their own customers externally. Internally, NetSuite enhances communication and data-sharing between the finance, sales, service and fulfillment departments. Externally, customers enjoy faster order fulfillment and greater order accuracy with NetSuite than they would with less-integrated solutions.

The NetSuite accounting software component, NetSuite Financials, is the top ERP, cloud-based software solution in the world and covers all aspects of business accounting from shipping and fulfillment to overall financial management. The new Concept Enterprise Product Configurator will interact with NetSuite's Accounting and Enterprise Resource Planning (ERP), Customer Relationship Management (CRM) and Ecommerce software solutions.

"Concept increases the functionality of the NetSuite storefront and can be used from within NetSuite itself. A new Quote tab on the NetSuite Opportunity screen allows users to easily create configurations and proposals from within NetSuite itself, " explained Kostopoulos.

Other features of the Concept Enterprise Product Configurator:
• Completely customizable
• Price configurations can now be created from the Estimate screen
• Product quotes are easily converted into Sales Orders
• Existing NetSuite customer data can be used to create configurator-designed proposals

• Create and generate new items and records as you go
• Automatically determines the relationship between items and members
• Fully maintainable by non-IT staff

NewGen's support of the NetSuite accounting software in Chicago is second to none and is implemented with one goal in mind: to improve their customers' bottom lines. NetSuite is the number one cloud-based business management suite and has helped thousands of users around the world automate their business processes, reducing costs and errors while increasing sales and improving communication across multiple departments.

About NewGen Business Solutions: NewGen Business Solutions is a leader in the implementation and support of quality business software. The company has been providing ERP, Accounting, MRP, Distribution, Manufacturing and CRM solutions for over 20 years along with training, support and implementation of the products. Consultants are not only well versed in business systems, but also the technologies that revolve around them, helping their clients get a better return on their investment and increase their bottom line.

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